# **EP Infrastructure**

# 2023 Results Call

## 26 March 2024

Gary Mazzotti, Chief Executive Officer Václav Paleček, Finance Director





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- □ The Information should be read in conjunction with the "Annual Financial Report for the Year 2023" as published on <u>www.epinfrastructure.cz</u>.
- A credit rating is not a recommendation to buy, sell or hold any securities and may be revised, suspended or withdrawn by the rating agency at any time.

## Presenting team



## Gary Mazzotti

Chief Executive Officer, Vice-chairman of Board Of Directors

- >30 years of experience
- Serves on boards of other EPIF entities



Václav Paleček Finance Director

- >10 years of experience
- Serves on boards of other EPIF entities

# Agenda

- 1) Executive summary
- 2) Group performance
- 3) Financial profile update
- 4) Business segment highlights
- 5) Wrap-up
- 6) Appendix



## **Executive summary**

- □ EP Infrastructure ("EPIF" or together with its subsidiaries the "Group" or the "EPIF Group") is a leading Central European group which operates traditional energy infrastructure assets
- EPIF's core activities are transmission, distribution and storage of gas, distribution of electricity and provision of district heating
- EPIF assets are predominantly located in Slovakia and the Czech Republic (low-risk and developed countries), while being also present in Germany
- EPIF's strategy is to operate regulated and/or long-term contracted assets which have a critical feature of converting a substantially higher part of their operating result into free cash flow than its peers. The primary reason for the strong cash conversion ability is the low Capex intensity. This is driven by (a) excellent conditions of the assets underpinned by effective maintenance, (b) high cost to build and low cost to operate (gas transmission, gas storage and heat infra segments), (c) use of modern durable materials (gas distribution segment), and (d) large investments made by previous owners (electricity distribution segment)
- □ In FY 2023 EPIF Group reached the following results:
  - Consolidated Revenues of EUR 4,268 million (EUR 4,004 million in FY 2022)
  - Adjusted EBITDA<sup>2</sup> of EUR 1,217 million (EUR 1,455 million in FY 2022)
  - Proportionate Adjusted EBITDA<sup>3</sup> of EUR 699 million (EUR 875 million in FY 2022)
  - Proportionate Net Leverage Ratio<sup>4</sup> of 2.70x (2.90x in FY 2022)
  - Adjusted Free Cash Flow<sup>5</sup> of EUR 1,016 million (EUR 736 million in FY 2022)
  - Group Cash Conversion Ratio<sup>6</sup> at approx. 83% (51% in FY 2022)
- The results for the year 2023 were impacted by one-off risk mitigating measures taken by eustream. Despite challenges posed by results of COVID-19 pandemic and geopolitical tensions, such as the conflict in Ukraine, the Group's resilience, bolstered by the diversification across gas and power value chains, was evident

<sup>1.</sup> All figures in the presentation calculated on fully consolidated basis, unless explicitly stated otherwise

<sup>2.</sup> Adjusted EBITDA represents profit (loss) for the period before income tax expenses, finance expense, finance income, change in impairment losses on financial instruments and other financial assets, share of profit (loss) of equity accounted investees, net of tax, gain (loss) on disposal of subsidiaries, depreciation of property, plant and equipment and amortisation of intangible assets, negative goodwill and impairment charges relating to property, plant and equipment and intangible assets, adjusted for certain items. For more details see slides 32-34

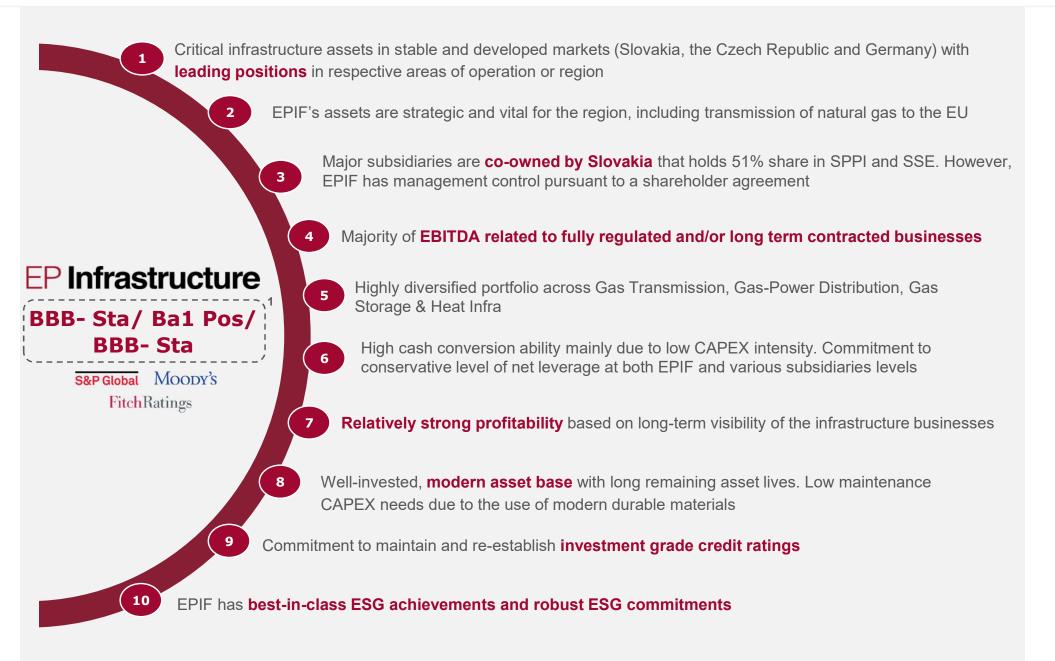
<sup>3.</sup> Proportionate Adjusted EBITDA represents Adjusted EBITDA, taking into consideration the proportionate ownership of EPIF in its subsidiaries

<sup>4.</sup> Net Leverage Ratio represents Net Debt divided by Adjusted EBITDA. Proportionate Net Leverage Ratio represents Net Leverage Ratio, taking into consideration the proportionate ownership of EPIF in its subsidiaries. For Net Debt definition see slide 36

<sup>5.</sup> Adjusted Free Cash Flow represents Cash generated from (used in) operations, disregarding Change in restricted cash, less Income taxes paid, Acquisition of property, plant and equipment, investment property and intangible assets and Purchase of emission rights as presented in the Consolidated statement of cash flow, adjusted for selected items. For more details see slide 35

<sup>6.</sup> Group Cash Conversion Ratio represents Adjusted Free Cash Flow divided by Adjusted EBITDA

## Key Company's Highlights



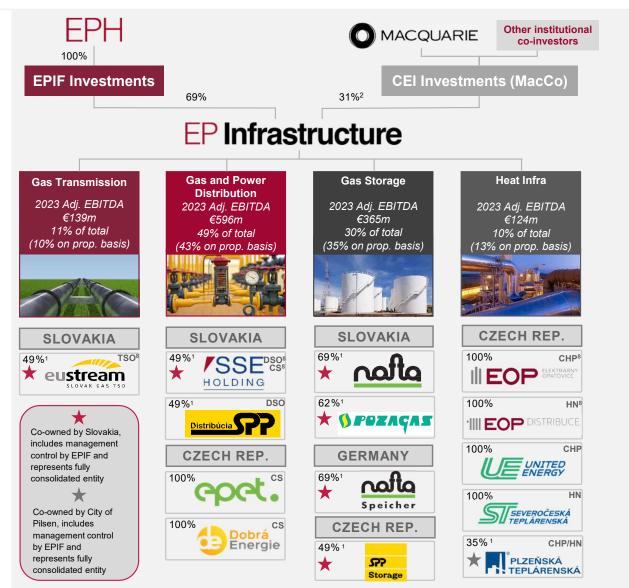
1. Based on the latest credit rating reports as of 25 April 2023, 26 January 2024 and 12 October 2023, respectively

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# **EPIF** Group overview



### **EPIF** group overview

- EPIF is an essential and diversified infrastructure group in the EU. EPIF owns and operates its critical infrastructure assets in stable and developed markets of Slovakia (A+ / A2 / A-)<sup>3</sup>, the Czech Republic (AA- / Aa3 / AA-)<sup>3</sup> and Germany (AAA/Aaa/AAA)<sup>3</sup>
- All major EPIF assets have stable and resilient operating performance, leading market positions and a track record of operational excellence
- EPIF's assets are strategic and vital for the region; major subsidiaries are co-owned by the Slovak Republic, whereby EPIF keeps management control over all its subsidiaries
- □ The strategic composition of the Group's assets with strong diversification and natural hedges between segments enhancing EPIF's stability and resilience
- In April 2023, S&P issued a rating update with revised outlook to Stable (from Negative); in October 2023, Fitch updated the outlook to Stable (from Negative); in January 2024, Moody's changed the outlook to Positive (from Negative)

in €m	2023	2022	2021	2020	2019	2018	2017
Adjusted EBITDA <sup>4</sup>	1,217	1,455	1,278	1,526	1,606	1,466	1,461
Prop. Adjusted EBITDA <sup>4</sup>	699	875	686	833	884	818	800
Prop. PF Adjusted EBITDA <sup>4</sup>	-	-	-	766	-	-	-
Adjusted Free Cash Flow <sup>4</sup>	1,016	736	785	1,046	1,107	1,030	1,045
Group Cash Conversion ratio <sup>5</sup>	83%	51%	61%	69%	69%	70%	72%
Prop. Net debt <sup>4</sup>	1,884	2,534	2,924	3,104	3,481	3,447	3,597
Prop. Net Leverage Ratio <sup>4</sup>	2.70x	2.90x	4.26x	4.05x <sup>7</sup>	3.94x	4.21x	4.50x <sup>6</sup>

1. Non-controlling shareholders are: Slovak government (eustream, SPPD, SSE, SPPS), Slovak government and other minor shareholders (Nafta, Nafta Speicher and Pozagas) and City of Pilsen (Plzeňská teplárenská)

- 2. MAM Co. and several other institutional co-investors co-own CEI Investments (an SPV established to hold the stake in EPIF); MAM has the controlling rights and the MacCo is the only party to the SHA with EPH
- 3. All ratings as per S&P / Moody's / Fitch

4. Refer to Appendices for definitions of Adjusted EBITDA, Proportionate Adjusted EBITDA, Proportionate Pro-forma ("PF") Adjusted EBITDA, Adjusted Free Cash Flow, Proportionate Net debt and Proportionate Net Leverage Ratio (slides 32-36)

5. Group Cash Conversion Ratio represents Adjusted Free Cash Flow divided by Adjusted EBITDA

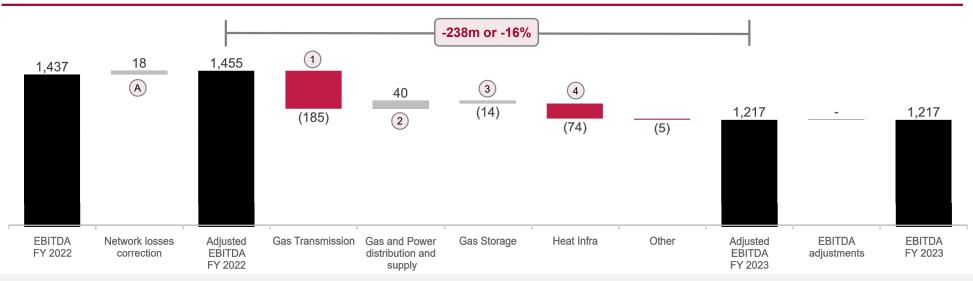
6. Prior to implementation of dividend lock up covenant

7. FY 2020 Proportionate Net Leverage Ratio calculated using Pro-forma Adjusted EBITDA reflecting disposals of PT Group and BERT in Q4 2020. For Pro-forma Adjusted EBITDA definition see slide 32

8. TSO = Transmission system operator; DSO = Distribution system operator; CS = Commodity supply; CHP = Combined heating plant; HN = Heat network

## Overview of 2023 results Adjusted EBITDA bridge 2023 vs. 2022

### Indicative Adjusted EBITDA bridge<sup>1</sup> (mil. EUR)



1) The adverse Adjusted EBITDA variance in the **Gas transmission** segment (-57% to EUR 139m) was mainly driven by one-off risk mitigating measures, including an impairment charge to the gas inventory, coupled with decreased gas prices. The measures have been taken to manage, among other factors, the risk of a complete interruption of Russian gas flows. Additionally, FY 2023 EBITDA was negatively impacted by further decreased flows of Russian gas to Europe in 2023, resulting in a lower volume of natural gas transported via eustream's network (-39%), which in turn also negatively affected the volume of gas in-kind sold

Cas and Power Distribution segment achieved an improvement in Adjusted EBITDA (+7% to EUR 596m). Slovak supply business benefited from better supply margins and reduced costs of imbalances compared to 2022, a period during which the segment was negatively impacted by fulfilling supplier of last resort obligations at high spot prices. Despite a decline in distributed volumes in 2023, both distribution entities delivered robust performance. Gas distribution volumes decreased from 48.3 TWh to 45.5 TWh, mainly among large customers with lower unit prices, resulting in a relatively marginal financial impact. Similarly, electricity distribution volumes decreased to 6 TWh, implying 5% year-on-year volume decrease. However, SSD, the monopoly distributor in central Slovakia, improved its performance due to an enhanced network losses margin. Overall, the distribution companies' underlying business remains fundamentally stable and resilient, with a significant portion of distribution tariffs fixed under the new regulatory period that commenced in January 2023

3) Gas storage segment recorded yet another strong results in 2023, confirming its importance in the period of supply insecurity and price volatility. The segment's resilience was evident in the face of high demand for services and elevated storage prices, with Adjusted EBITDA remaining broadly stable at EUR 365 million, realising only a modest decline of 4%

4 The Heat Infra segment reported a decline in Adjusted EBITDA (-37% to EUR 124m) on the back of the relative normalization of power market conditions in 2023. This decline was mainly attributable to a decrease in heat offtakes and reduced power spreads, leading to a decline in ancillary services related to grid-balancing power production. Heat offtake experienced a 5% drop compared to prior year, primarily driven by warmer weather<sup>2</sup>

A) Adjustment for correction of excessive cost of network losses incurred<sup>3</sup> that were fully acknowledged by the Regulator

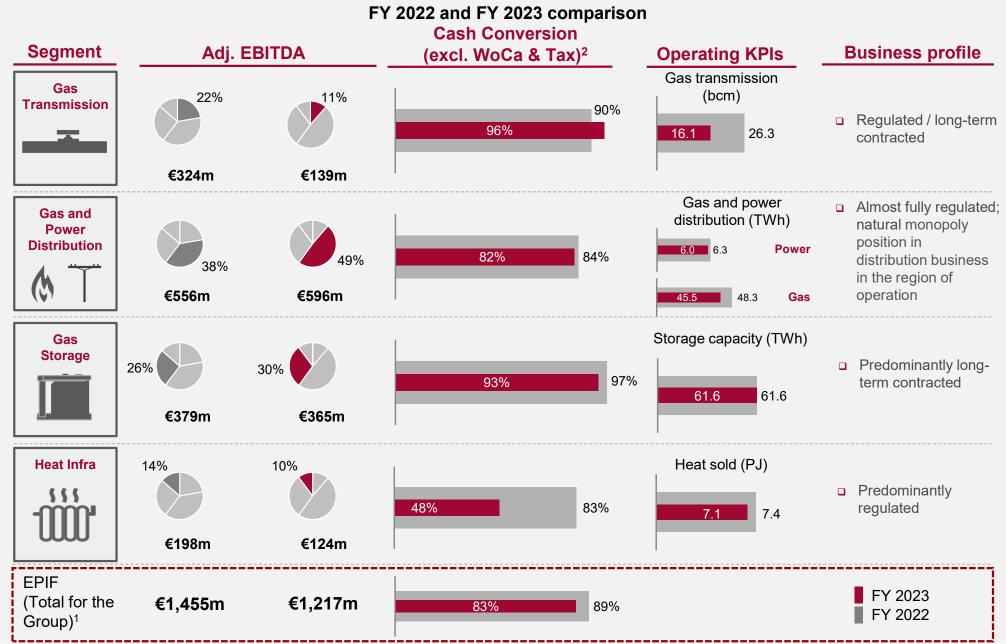
3. For further details please see the definition of Adjusted EBITDA on slide 32



<sup>1.</sup> Figures might not add up due to rounding

<sup>2. 2022: 3,294</sup> day-degrees, 2023: 3,074 day-degrees. Day-degrees measure integrates the difference between reference indoor temperature and outdoor temperature over the given period of time. A higher value indicates that the temperature in the given period was below the reference temperature for a longer period of time. Day-degrees relate to all areas in the Czech Republic where EPIF delivered heat in 2023

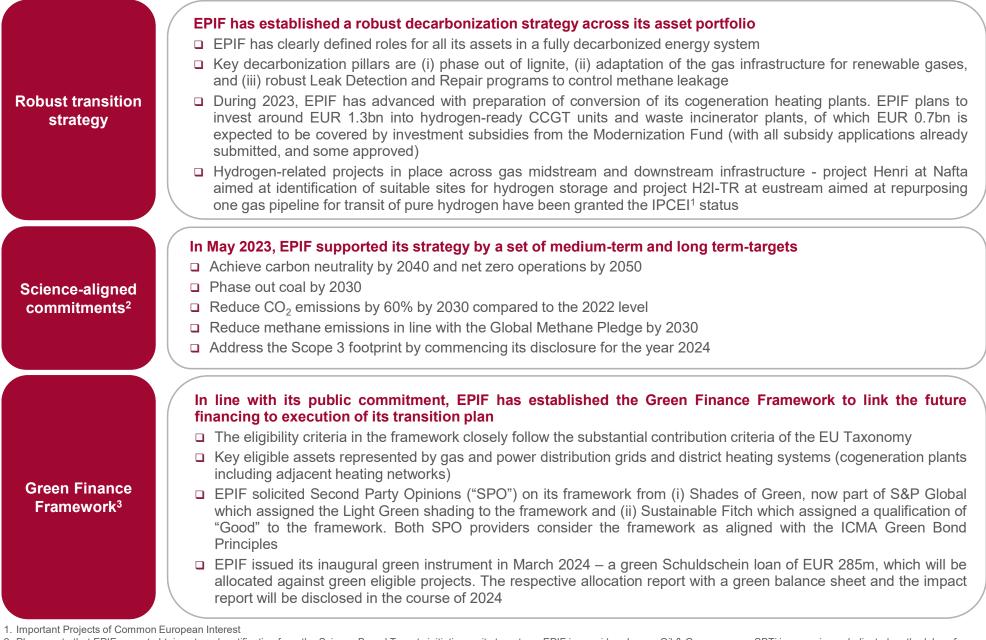
# Large and diversified portfolio of strategically-important infrastructure assets, under stable regulatory environment and/or long-term contracts



1. Total figure includes also other operations and holding expenses of the Group (segments Other and Holding entities)

2. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances, right-ofuse assets and goodwill) as presented in the Operating segments information in the Consolidated financial statements of the Group) divided by Adjusted EBITDA

# In 2023, EPIF reinforced its transition strategy by robust commitments and a Green Finance Framework to link future financing to its transition



<sup>2.</sup> Please note that EPIF cannot obtain external certification from the Science Based Targets initiative on its targets as EPIF is considered as an Oil & Gas company. SBTi is preparing a dedicated methodology for the Oil & Gas sector

<sup>3.</sup> The Green Finance Framework and the Second Party Opinions can be accessed here https://www.epinfrastructure.cz/en/sustainability/green-finance-framework/

## **ESG** Pillars and Strategy

#### ESG matters are monitored and managed at the Group level



1. The ESG evaluation product from S&P was discontinued towards the end of 2023. EPIF will not have the option to update this rating and will present it as a point-in-time score. Going forward, EPIF will explore options for alternative ESG rating products

## Value-driven management team with proven track record

#### Senior Management

= today's speakers



#### Gary Mazzotti

Deputy Chairman of EPIF Management Board, CEO

- Management Board member
  - 35 years of experience
- Serves on boards of other EPIF's entities



Daniel Křetínský Chairman of EPIF Management Board

- Chairman of EPH
- >20 years of experience



#### Václav Paleček

**Finance Director** 

- >10 vears of experience
- Serves on boards of other EPIF's entities



#### Peter Ďurík

Head of Financing • ca. 10 years of experience



Tomáš Mareček **Director of Gas Transmission** >20 years of experience



Chairman of the BoD of eustream



#### **David Onderek** Director of Heat Infra

>25 years of experience

Serves on boards of other EPIF's entities



#### Martin Bartošovič

**Director of Gas Storage** 

- >25 years of experience
- General Director of NAFTA



#### František Čupr

**Director of Gas and Power Distribution** 

- >25 vears of experience
- Chairman of the BoD of SPP-D and SSD

#### Strong and transparent corporate governance

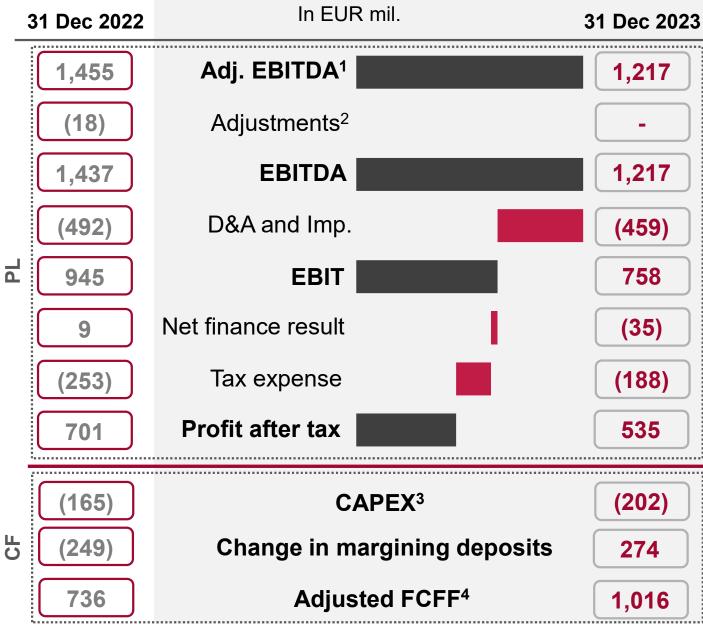
- Strong and well-established **Senior Management** team with track record of operating companies' management within the EPIF Group
- The Senior Management is fully supported by the Board of Directors, especially by Daniel Křetínský for strategic initiatives and decisions and by Gary Mazzotti with his significant long term experience in the CEE Region and the sector
- The **Supervisory Board**, responsible for monitoring the work of the Board of Directors, is a well-balanced body comprised of members with extensive expertise from different areas of the energy value chain

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## Decreased performance primarily affected by risk mitigating measures



1. For definition of Adjusted EBITDA please see slide 32. For further details about Adjusted EBITDA development please see slide 9

2. Adjustments are further described on slide 9

3. Capital expenditures represents cash outflow for acquisition of property, plant and equipment, investment property and intangible assets as presented in the consolidated statement of cash flows of the Group

4. For definition of Adjusted FCFF please see slide 35

5. Group Cash Conversion Ratio represents Adjusted Free Cash Flow divided by Adjusted EBITDA

EP Infrastructure

#### **D&A and Impairment**

D&A broadly stable as significant part of the PPE (gas pipelines) has long useful life; 2022 includes goodwill impairment of EUR 34m related to Elektrarny Opatovice, a.s.

#### Net finance result

Lower result in 2023 as the previous year was positively impacted by accounting gain on revaluation of IRS derivatives; weighted average interest rate on bonds of 1.8%

#### Tax expense

Primarily affected by lower tax base (in line with decreased EBITDA), while the effective rate stands at 26.1% (26.6% in 2022)

#### **Adjusted FCFF**

2023 FCFF significantly affected by returned margining deposits, partially offset by higher Tax paid, Capex and Purchase of EUAs

The Group Cash Conversion Ratio<sup>5</sup> reached ca. 83% in 2023 (51% in 2022)

## The healthy and well-managed balance sheet

In EUR mil.	31 Dec 2022	31 Dec 2023
Total assets	12,967	12,911
PPE, Intangibles and GW	9,892	10,279
Fin. instruments (assets)	227	93
Cash and cash equiv.	1,548	1,695
Other assets	1,300	844
Total equity	4,575	5,651
Total liabilities	8,392	7,260
Fin. instruments (liabilities)	621	61
Gross debt <sup>1</sup>	4,601	3,844
Provisions	462	456
Deferred tax	1,688	1,804
Other liabilities	1,020	1,095

### Cash and cash equivalents

The majority of 2023 Adjusted FCFF<sup>2</sup> utilised to reduce and service external debt, while the balance has been withdrawn and not distributed to EPIF shareholders

### **Other assets**

Includes margining balance of EUR 37m (EUR 311m as of 31 Dec 2022)

## **Total equity**

Reflects a revaluation gain of EUR 478m (net of deferred tax) of SPPD's gas distribution pipelines

### Fin. Instruments

Decreased balances due to both volume and price effect on commodity derivatives and price effect on IRS derivatives, all held for risk management purposes

### **Gross debt**<sup>1</sup>

Lower due to repayments of EPIF and Opcos loans of EUR 554m and a purchase and cancellation of EPIF 4/2024 bonds in the amount of EUR 203m

### **Deferred tax**

Increase mainly due to EUR 151m deferred tax impact stemming from revaluation of gas distribution pipelines<sup>3</sup>

1. Represents principal owed and lease liabilities disregarding accrued interest and unamortized fees. For further details related to gross debt please see slide 20

2. For Adjusted Free Cash Flow definition see slide 35

3. The gas transmission pipelines of eustream and the gas distribution pipelines of SPPD are carried at a revalued amount (fair value as of the date of revaluation less subsequent depreciation and impairment) following the IAS 16 revaluation model, which is applied for the Group's consolidated financial statements since 2019 for eustream's pipelines and 2020 for SPPD's pipelines

## Key financing developments and Subsequent events

# Key financing developments

- In 2023, companies co-owned by Slovakia paid dividends in the total amount of EUR 376m (EUR 184m EPIF share), of which SSE distributed EUR 76m and SPPI distributed EUR 300m. In addition, dividends of EUR 82m was transferred to EPIF through CGHI's ownership in Nafta. Overall, the dividens paid to minority shareholders accross the Group amounted to EUR 202m
- During 2023, **SSE** repaid **EUR 100m** relating to **RCF** a **term loan** (maturing in June 2027)
- □ In the first half of 2023, **EPIF** voluntarily repaid its **EUR 400m RCF** (due in January 2025), which was drawn in 2022 to provide liquidity cushion
- During the second half of 2023, EPIF reduced total outstanding amount of its 2024 bond<sup>1</sup> by EUR 203m via (i) a fixed price tender offer announced in September (EUR 152m) and (ii) subsequent secondary bond buy backs realised in October-December (EUR 51m). All the acquired bonds have been cancelled. The nominal amount of EPIF 2024 bond thus decreased to EUR 547m as of 31 December 2023
- □ In November 2023, **Nafta** repaid its **term loan** of **EUR 44m** (maturing in January 2024)
- □ In January 2024, eustream's RCF limits have been reduced from EUR 140m to EUR 50m
- □ In February 2024, Nafta concluded a new EUR 200m RCF with maturity in February 2029
- □ In March 2024, EPIF prolonged its EUR 50m RCF until April 2026
- In March 2024, EPIF has raised EUR 285m through Schuldschein loan agreements under German law issued in line with EPIF's green principles (so called "green Schuldschein"). The floating rate Schuldschein loan agreements have durations of three and five years. EPIF aims to allocate the proceeds from the Schuldschein loan agreements in accordance with its Green Finance Framework
- □ In March 2024, **SPPI** paid **a dividend of EUR 271m** (100% basis) to its shareholders

# Subsequent events

1. ISIN: XS1811024543

## Conservative capital structure Continued deleveraging to mitigate temporarily elevated business risks

### Summary capital structure

Fully consolidated basis	31 Dec 2023
Gross debt <sup>1</sup>	3,844
Cash	1,695
Net debt	2,149
Adjusted EBITDA FY 2023 <sup>3</sup>	1,217
Net debt / Adjusted EBITDA <sup>3</sup>	1.77x

Proportionately <sup>2</sup> consolidated basis	31 Dec 2023
Gross debt <sup>1</sup>	2,989
Cash	1,105
Net debt	1,884
Adjusted EBITDA FY 2023 <sup>3</sup>	699
Net debt / Adjusted EBITDA <sup>3</sup>	2.70x

### **EPIF** financial policy

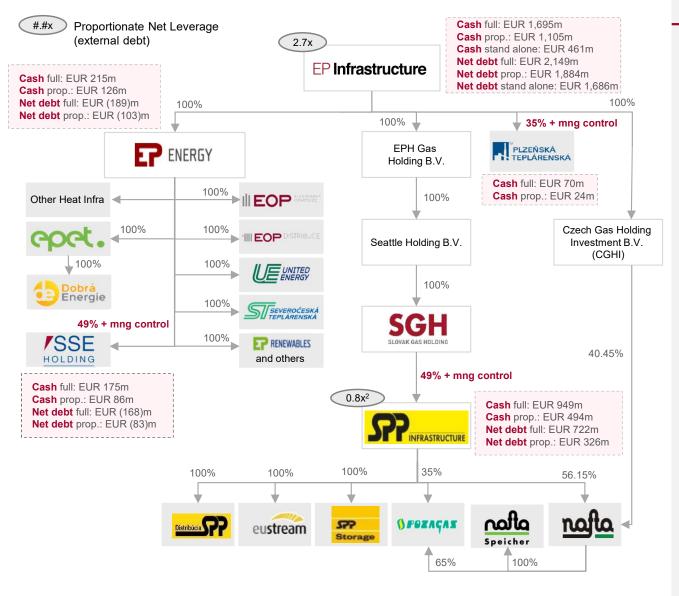
- EPIF has a stable financial policy established in the Shareholders' Agreement between EPH and MIRA further emphasized by the dividend lock-up covenant of 4.5x Net Debt/EBITDA (on proportionate basis) while the provisional management target updated in October 2022 is to maintain the ratio below 3.5x which is to apply until the market uncertainties subside
- EPIF is committed to maintaining a financial profile consistent with investment-grade credit ratings
  - Currently rated BBB- (stable outlook) by S&P's / Ba1 (positive outlook) by Moody's / BBB- (stable outlook) by Fitch
  - In addition to EPIF's overall leverage distribution limit, there are limitations on leverage at operating subsidiaries
    - At SPP-I and SSE, Net Debt/EBITDA limited to 2.5x under shareholders' agreement with the Slovak Republic
    - As of 31 December 2023, the EP Energy group was largely free of external debt
- EPIF's financial policy is supported by robust corporate governance, reinforced by MIRA's strong minority shareholder rights in the Shareholders' Agreement

1. Represents principal owed and lease liabilities disregarding accrued interest and unamortized fees

2. Calculated by taking into consideration the proportionate ownership of EPIF in its subsidiaries

3. Adjusted EBITDA represents profit (loss) for the period before income tax expenses, finance expense, finance income, change in impairment losses on financial instruments and other financial assets, share of profit (loss) of equity accounted investees, net of tax, gain (loss) on disposal of subsidiaries, depreciation of property, plant and equipment and amortisation of intangible assets, negative goodwill and impairment charges relating to property, plant and equipment and intangible assets, adjusted for certain items. For further details please see slide 32

## Capital structure overview as of 31 December 2023 – external debt<sup>1</sup>



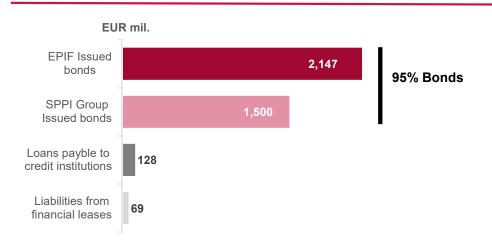
### Key highlights

- Under standard circumstances, being a parent company, EPIF has very strong access to all cash flow generated across the group:
  - Fully unencumbered access to the cash flows generated by EP Energy OpCos, which are currently largely free of external debt
  - Track record of modest level of debt below 2.0x (0.8x as of 31 December 2023) at SPPI group entities allows for comfortable dividend upstreaming versus the shareholders' agreement (SHA) with a threshold at 2.5x
  - EPIF proportionately consolidated group is subject to 4.5x dividend lock-up, limiting distribution from EPIF to its shareholders. Current dividend policy is however centered around EPIF's announced aspiration to maintain its proportionate net leverage below 3.5x which is to apply until the market uncertainties subside
- EPIF remains fully committed to maintaining and re-establishing (as applicable) the investment grade credit ratings of itself, SPPD and eustream

1. "Full" and "Prop." means Full consolidation and Proportionate consolidation

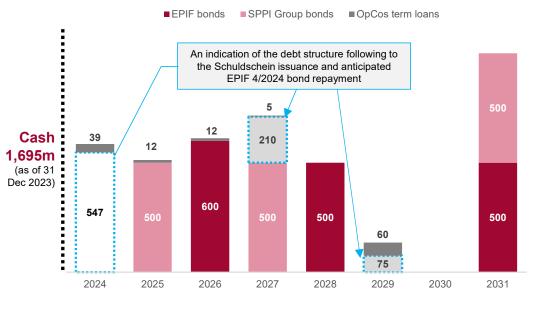
2. Proportionate Net Leverage of SPPI reflects fully consolidated view from SPPI perspective

## Gross debt and liquidity overview as of 31 December 2023



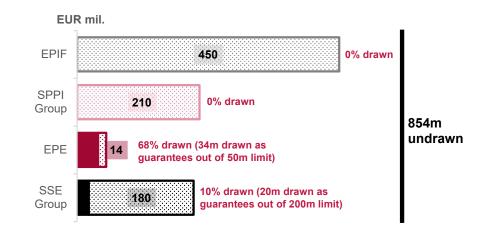
#### Breakdown by instrument

#### **Debt maturity structure**<sup>1</sup>



1. Excluding lease liabilities

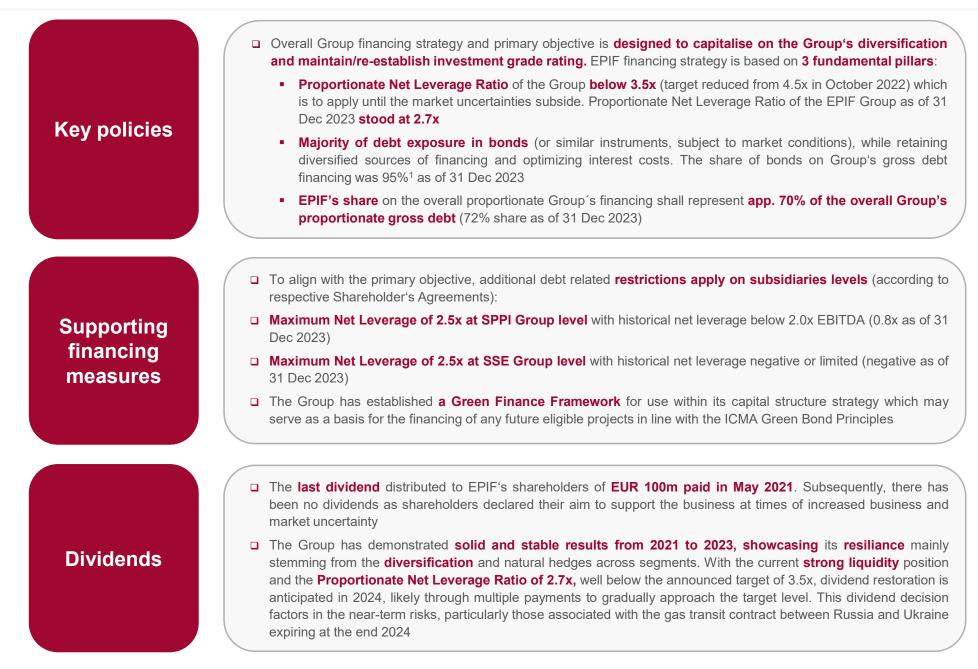
### Overview of available liquidity



### Commentary

- □ Almost all debt is **EUR denominated** (>99%)
- □ As of 31 December 2023:
  - EPIF Group had EUR 854m of undrawn revolving credit lines and cash balance of EUR 1,695m
  - Group's bonds and loans have a weighted average tenor of 3.8 years, while the earliest major maturity repayment will be in April 2024
- In January 2024, eustream's RCF limits have been reduced from EUR 140m to EUR 50m
- In February 2024, Nafta concluded a new EUR 200m RCF with maturity in February 2029
- □ In March 2024, EPIF prolonged EUR 50m RCF until April 2026
- In March 2024, EPIF has raised EUR 285m through Schuldschein loan agreements under German law issued in line with EPIF's green principles
- □ In March 2024, **SPPI** distributed **a dividend of EUR 271m** (100% basis), of which 49% belongs to EPIF

## Financing strategy of the EPIF Group



1. Lease liabilities included in the Gross debt calculation

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## Gas Transmission: key highlights

FY 2023 Adj. EBITDA<sup>2</sup>: EUR 139 million FY 2022 Adj. EBITDA: EUR 324 million



			Sole gas transmission system operator (TSO) in Slovakia and owner of all transmission infrastructure
			Unique positioning to supply gas to Central European and Southern European gas markets, <b>irrespective of the gas source and flows pattern</b> (connected to all neighbouring countries)
	Important asset for Slovakia and the EU energy supply and security		One of the two routes (along with TurkStream), through which Russian gas flows to Europe have not been interrupted as a result of the Russian invasion of Ukraine. <b>The largest and historically most used natural gas import route to Ukraine from Western Europe</b>
	Geounty		Key <b>strategic assets for the Slovak government</b> (51% ownership, A+ / A2 / A- <sup>1</sup> ) and significant contributor to the state budget
			<b>SK-PL interconnector</b> was completed and commenced commercial operations in <b>November</b> <b>2022.</b> This strategic project shall provide a potential route to transit part of increased LNG shipments from Poland or Baltics to Slovakia and other countries in the region
	Stable and fully EU		Since 2022, <b>tarrifs have been set</b> by the regulator <b>for a 5-year period</b> in line with a fully cost based approach with secondary adjustment based on benchmarking being applied
	2 compliant regulatory environment		Transmission fees are fixed at the start for each contract and unaffected by future regulatory changes (except for adjustments to reflect the EU inflation rate)
			100% ship-or-pay contracts assure stable revenue streams over time due to fixed prices
eustream			Long-term capacity bookings (approximately 50% of total annual capacity) until 2028
	<b>3</b> 100% ship-or-pay contracts and majority of capacity contracted for upcoming years		<b>The current five-year gas transit contract between Russia and Ukraine</b> , which includes agreed minimum annual volumes of 40 bcm annually, is set to expire at the end of 2024. While Russia has an option to extend for an additional 10 years, this extension is at risk due to the current geopolitical tensions, particularly the war in Ukraine. However, there might be alternative options for the Russian gas to continue flowing via Ukraine
			Optimally maintained, well developed pipelines and facilities
			EUR 139m Adj. EBITDA <sup>2</sup> in FY 2023 (FY 2022: EUR 324m), with <b>high Cash Conversion</b> (excl. WoCa & Tax) <sup>3</sup> of 96% (FY 2022: 90%)
	4 Highly cash generative business with limited maintenance capex needs and sound financial performance and outlook		The decrease in FY 2023 Adj. EBITDA was primarily driven by one-off risk mitigating measures, including an impairment charge to the gas inventory, coupled with decreased gas prices, and overall lower flows of Russian gas to Europe resulting in lower volume of natural gas transported via eustream's network (-39%), which in turn also negatively affected the volume of gas in-kind sold
			Conservative leverage cap of 2.5x net debt / EBITDA set by the shareholder agreement (SHA) with the Slovak government and accordingly actively managed level of indebtedness Standalone credit rating: Ba1 by Moody's / BBB by Fitch, both with stable outlook
		-	Standalone oregit rating. Bar by Moody 57 bbb by Fich, both with stable Outlook

1. S&P / Moody's / Fitch

2. For definition of Adjusted EBITDA please see slide 32

3. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances and goodwill) as presented in the Operating segments information in the consolidated financial statements of the Group) divided by Adjusted EBITDA

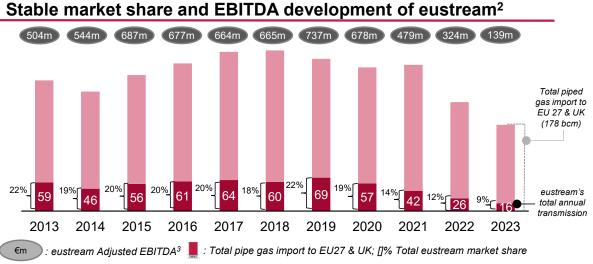
Gas Transmission Gas storage Distribution Heat Infra

# Eustream's network is well positioned for gas supply of Central and Southern Europe

#### Important role in European gas sourcing

- Gas transmission infrastructure in the European Union, important particularly for the Central and Southern Europe as natural gas is a significantly used fuel in these regions and eustream's network is well positioned to supply gas to these markets, irrespective of the gas source and flows pattern
- Large majority of 16.1 bcm of gas in FY 2023 (26.3 bcm in FY 2022) was transmitted under long-term ship-or-pay contracts to traditional markets of eustream
- Before the war in Ukraine, ca. 70% of imported gas from the EU to Ukraine<sup>4</sup> was transmitted via eustream's network (connection points Budince or Velke Kapusany)
- Since the start of the war in Ukraine, import needs of Ukraine significantly decreased, and the UA entry points have been also used to transport gas to Ukrainian storages and subsequently back to the EU
- Eustream receives gas in-kind from shippers as a pre-agreed fixed percentage of actual commercial gas flows for its operational and technical needs. Historically, in order to hedge gas sale price, eustream has been using financial derivatives. As of the date of this presentation, the hedged position of eustream in relation to gas in-kind is not significant





1. Source: Data of the operators of the individual entry points to Ukraine, ie FGSZ Zrt. (Hungary), GazSystem S.A. (Poland) and eustream a.s.

- 2. Total piped gas import to EU27 and the United Kingdom includes pipeline deliveries from Russia, Norway, Algeria and Libya. Total eustream share is calculated as eustream total annual transmission / Total piped gas import to EU27 and the United Kingdom
- 3. Source: EPIF consolidated financial statements. For definition of Adjusted EBITDA please see slide 32
- 4. Based on average imports in the period from 2014 to 2022

## Gas Storage: key investment highlights

FY 2023 Adj. EBITDA<sup>1</sup>: EUR 365 million FY 2022 Adj. EBITDA: EUR 379 million



Gas Transmission Gas storage Distribution Heat Infra

Market leader in the CE region with significant position in Bavaria	<ul> <li>Market leader (24% share) in terms of capacity in the gas storage market in the CE region (the Slovak Republic, the Czech Republic and Austria; 42 TWh)</li> <li>Dominant market position in Slovakia, with 100% market share</li> <li>8% market share in Germany through ownership of NAFTA Speicher with three gas storage facilities (20.0 TWh)</li> </ul>
2 Strategically located asset	<ul> <li>Strategic location (CE with interconnection to VTP Austria/CEGH and THE gas hubs)</li> <li>Strategic role in ensuring energy security (crucial in mitigating gas supply disruptions and balancing seasonality of demand with peaks in winter)</li> </ul>
Medium and long-term contracts, Stable and predictable cash flow generation and modern asset base	<ul> <li>Stable and predictable EBITDA secured via long-term contracts; as of 31 December 2023, ca. 86% of capacity contracted until season 2024/25, o/w ca. 71% on a long-term basis (51% until season 2026/27), incl. market indexed contracts</li> <li>Moderate investment needs due to modern facilities and strong cost control on opex side</li> <li>Track record of superb Cash Conversion (excl. WoCa &amp; Tax)<sup>2</sup> - 93% in FY 2023 (FY 2022: 97%)</li> </ul>
Storage POZAÇAS Speicher No price regulation	<ul> <li>No price regulation</li> <li>According to the EU's gas storage regulation, underground gas storage facilities across the EU have to be filled up to at least 90% of its capacity by 1 November each year from 2023, adhering to intermediary targets for specific months. The regulation does not impose any direct obligations on the storage operators</li> <li>Long-term contracts include either price adjustment formulas reflecting inflation or price formula based on actual market spreads and they are based on a store-or-pay principle</li> <li>Short-term contracts mainly based on winter-summer spreads</li> </ul>
<i>Further opportunities</i> <i>generating value</i>	<ul> <li>Strategic storage for security of supply needs, strongly supporting and benefiting from energy system transition</li> <li>Provides upside in case of gas supply disruptions and increased gas price volatility, able to benefit from various spread types</li> <li>Direct connection of SPP Storage to the Czech transmission system under costruction</li> <li>Use of active trading strategies and innovative products</li> <li>The Group's gas storage facilities contain c. 25 TWh of cushion gas<sup>3</sup> which may be produced at the end of the lifetime of the gas storage, subject to approval of the relevant regulatory agencies</li> <li>Potential large scale green energy storage concept under analysis</li> </ul>

1. For definition of Adjusted EBITDA please see slide 32

2. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances and goodwill) as presented in the Operating segments information in the consolidated financial statements of the Group) divided by Adjusted EBITDA

3. In principle cushion gas is the gas that is permanently stored in a gas storage and whose main function is to maintain sufficient pressure in the storage to allow for adequate injection and withdrawal rates. The Group estimates that the vast majority of the producible cushion gas may be produced within the first 5 years and the rest within additional 3-4 years. The production would require the Group to incur certain capex for the adjustments of the Group's technology, as well as yearly operating expenses that are estimated to be initially within standard levels of expenses during operations and to gradually decrease in subsequent years as the production volumes decrease. After the end of the production, the Group would also be required to incur certain decommissioning costs for which it has created provisions

# Gas and Power Distribution (I/II): SPPD key highlights



Gas Transmission Gas storage Distribution Heat Infra

	Regulated natural monopoly of gas distribution in Slovakia
Regulated monopoly in gas distribution marke	the Key strategic asset with a distribution system connected to more than 94% of the
Slovakia	Customers primarily top gas suppliers with lower credit risk than households
	Obligation for all new customers to connect to SPPD's existing distribution network
	Relatively long regulatory period enabling SPPD to retain achieved benefits
	Supportive regulatory environment with track record of distribution tariff stability
	The same EU compliant regulation principles have been in place since 2009
2 Stable and establishe regulatory regime	A New regulatory period started in January 2023 and will last until the end of 2027; and updated WACC of 5.24% applicable from the start of 2024 (4.78% in 2023)
	Increased cost of network losses due to higher purchase prices of gas to be compensated through a separate tariff for network losses
	Volume risk largely mitigated by a correction mechanism reflecting the difference between regulatory and actual distribution revenues in period N+2
Distribúcia	Stable distribution volumes usually in the range from 4.5 to 5.0 bcm per year (breadly the yearly gas domand of Slovekia)
Strong gas market fundamentals and	(broadly the yearly gas demand of Slovakia)
3 fundamentals and performance track reco	While having revenues relatively stable, Adj. EBITDA <sup>1</sup> and performance has been improving due to continuous focus on cost control and efficiencies
	Consistently low levels of gas losses and excellent safety results in operations
	Track record of strong Cash Conversion (excl. WoCa & Tax) <sup>2</sup> in the Gas and power distribution segment, reached 82% in FY 2023 (FY 2022: 84%)
4 Stable and predictable cash flow generation and modern asset bas	between 1990 and 2000 with more than half of the pipelines made of durable plastics
	Limited expansion CAPEX as network connection costs born by residential customers
	Standalone rating: Baa2 by Moody's / A- by Fitch, both with stable outlook
Part of well invested	Part of leading gas infrastructure group with a critical position within Slovakia
5 infrastructure group (SPP-I) with supportiv	

1. Represents Adj. EBITDA for the whole segment. For definition of Adjusted EBITDA please see slide 32

2. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances and goodwill) as presented in the Operating segments information in the consolidated financial statements of the Group) divided by Adjusted EBITDA

#### FY 2023 Adj. EBITDA<sup>1</sup>: EUR 596 million FY 2022 Adj. EBITDA: EUR 556 million Gas and Power Distribution (II/II): SSE key highlights



Gas Transmission Gas storage Distribution Heat Infra

<image/>	#1 electricity distribution company in its region of operation (natural monopoly)	<b>Monopoly distribution company</b> in its region of operation <sup>2</sup> Critical distribution asset in Slovakia with network length of ca. 35,000 km Diversified customer base of ca. 780,000 electricity off-take points
	2 Stable and established regulatory regime	Supportive regulatory environment which provides for <b>tariff stability over time</b> SSD receives <b>stable and predictable returns from its regulated business</b> <b>New regulatory period</b> started in January 2023 and will last until the end of 2027; an updated WACC of 5.18% applicable from the start of 2024 (4.99% in 2023) WACC+ was introduced (standard WACC plus 2% premium) which is to be applied to certain part of RAB (mainly innovative investments in line with Slovak energy policy) Year 2022 was affected by <b>increased costs of network losses</b> as the electricity to cover network losses in 2022 had to be bought at <b>spot prices</b> . Certain part of the excessive costs <b>has already been compensated</b> by the regulator in January 2023, while the residual amount is to be received during H1/2024
	3 Strong operational performance	<ul> <li>Stable distribution volumes around 6 TWh per year with 6.0 TWh in FY 2023 (FY 2022: 6.3 TWh). Impacts of the COVID-19 and the Russian invasion of Ukraine have been fairly limited</li> <li>Strong process, cost and work efficiency improvements, regulated opex outperformance</li> <li>Consistently achieving low levels of distribution losses and meeting reliability indicators set by the regulator</li> </ul>
	4 Proven track record of cash-flow generation	<ul> <li>Track record of strong and stable Cash Conversion (excl. WoCa &amp; Tax)<sup>3</sup> in the Gas and power distribution segment, reached 82% in FY 2023 (FY 2022: 84%)</li> <li>Stable core business Adjusted EBITDA<sup>2</sup> with moderate increase potential due to cost optimization and efficiency driven initiatives</li> <li>Stable investment requirements primarily to the backbone and high voltage infrastructure. Substantial part of reconstructions and development investments realised by own sources that allows for higher productivity and efficiency in general Leverage capped in SHA with the Slovak government by 2.5x EBITDA (negative leverage as of 31 December 2023)</li> </ul>

- 1. Represents Adj. EBITDA for the whole segment. For definition of Adjusted EBITDA please see slide 32
- 2. Refers to SSD which contributed a significant part of the SSE's Adj. EBITDA in FY 2023 and FY 2022 periods. Other SSE activities consist primarily of electricity supply
- 3. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances and
- goodwill) as presented in the Operating segments information in the consolidated financial statements of the Group) divided by Adjusted EBITDA

**EP** Infrastructure

## Heat Infra: key investment highlights

#### FY 2023 Adj. EBITDA<sup>1</sup>: EUR 124 million FY 2022 Adj. EBITDA: EUR 198 million



Gas Transmission Gas storage Distribution Heat Infra

	Established operator of district heating with a	<b>Major Czech district heating operator,</b> supplying heat to ca. 155k customers in major regional cities in the Czech Republic
	key role for power grid	Important provider of grid balancing services to the Czech TSO
	stability	Additional potential for small bolt-on acquisitions
	Robust district heating systems producing low	Ownership of approximately 730 km of district heating pipelines supplying heat to large number of municipal and residential customers
	cost heat mainly for households	The direct contracts with final consumers in cities and full ownership of distribution network makes from our CHPs <b>standard utility business</b>
		Significant support for cogeneration assets from both national and EU legislation
	Favorable regulatory environment supporting 3 cogeneration and district	Highly efficient cogeneration with strict emission limits helping to meet country's energy efficiency and environmental protection goals
	heating	All new or reconstructed buildings are <b>obliged</b> by the law on air protection <b>to connect to district heating</b> (if possible from technical and economical perspective)
		District heating is a regulated business with <b>very high barriers to entry</b> due to limited possibility of replicating the existing heating systems
	4 Stable returns and high entry barriers	The segment reported <b>Cash Conversion (excl. WoCa &amp; Tax)</b> <sup>2</sup> of 48% for FY 2023 (FY 2022: 83%), the decrease was mainly affected by investments related to conversion projects to replace lignite technologies, which are expected to continue in the upcoming years
		As of the beginning of February 2024, the Heat Infra entities had 1.4 TWh of net power production hedged, while 1.5 mt of $CO_2$ emissions was covered by hedged emission allowances for the period 2024-2025 <sup>3</sup>
		EPIF believes that district heating represents a cost-effective way to distribute <b>heat from</b> <b>low-emission sources</b> , especially in large cities
	<b>5</b> Renewable heat as a	EPIF aims to replace the lignite units with a <b>balanced mix</b> of highly efficient gas-fired plants compatible with hydrogen, biomass units and waste incinerator plants. Total planned gross Capex of EUR 1.3bn shall be covered by subsidy of EUR 0.7bn
	cornerstone of long-term strategy	<b>Tenders</b> for new technologies (gas-fired units as well as waste incinerator plants) have commenced with all investment <b>subsidy applications</b> submitted and some already approved
		Biomass and renewable waste seen as key non-fossil fuels in the medium term for centralized heat generation, while <b>green gases</b> (biogas, hydrogen) expected to play an important role in the long term

1. For definition of Adjusted EBITDA please see slide 32

2. Cash Conversion (excl. WoCa & Tax) represents Adjusted EBITDA less CAPEX (Acquisition of property, plant and equipment, investment property and intangible assets (without emission allowances and goodwill) as presented in the Operating segments information in the consolidated financial statements of the Group) divided by Adjusted EBITDA

3. mt = 1 million tons; For comparison, the existing heating plants produced 1.5 TWh of net power and consumed 2.1 mt of emission allowances in FY 2023

# Agenda

- 1) Executive summary
- 2) Group performance
- 3) Financial profile update
- 4) Business segment highlights
- 5) Wrap-up
- 6) Appendix



## Stable financials, strategic asset base and outlook

Strong financials	<ul> <li>Resilience of the Group confirmed by solid performance in FY 2023 despite continued deterioration of the transmission segment</li> <li>Substantial liquidity position with EUR 1,695m of Cash and cash equivalents and EUR 854m of undrawn credit facilities across the Group as of 31 December 2023</li> </ul>
	<ul> <li>Proportionate Net Leverage Ratio of the Group (2.7x as of 31 December 2023) met the management's target to be below 3.5x which is to apply until the market uncertainties subside</li> </ul>
	□ Commitment to maintaining a financial profile consistent with investment-grade ratings
Strategic asset base	<ul> <li>Critical infrastructure assets in stable and developed markets with leading positions in the respective areas of operation or region, with major subsidiaries co-owned by Slovakia</li> <li>Diversified portfolio across four segments with strong natural hedges among them</li> <li>Gas storage confirmed its increased importance to the Group and played a substantial role in mitigating the deteriorated performance of the Gas transmission</li> </ul>
Outlook	<ul> <li>Significant part of EBITDA related to fully regulated and/or long-term contracted businesses</li> <li>Dividends restoration is anticipated in 2024, likely through multiple payments to gradually approach the target level of 3.5x. This dividend decision factors in the near-term risks, particularly those associated with the gas transit contract between Russia and Ukraine expiring at the end 2024</li> </ul>
	EPIF and its subsidiaries keep monitoring the current situation on the market on an ongoing basis, including the current geopolitical risks that are outside of its control

# Agenda

- 1) Executive summary
- 2) Group performance
- 3) Financial profile update
- 4) Business segment highlights
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- 6) Appendix



# Appendix – Adjusted EBITDA (I/V)

- EBITDA represents the profit (loss) for the period before income tax expense, finance expense, finance income, change in impairment losses on financial instruments and other financial assets, share of profit (loss) of equity accounted investees, net of tax, gain (loss) on disposal of subsidiaries, depreciation of property, plant and equipment and amortisation of intangible assets, negative goodwill and impairment charges relating to property, plant and equipment and intangible assets. EBITDA corresponds to Underlying EBITDA presented in EPIF's Annual Financial Report for the Year 2023
- Adjusted EBITDA represents EBITDA adjusted by adding back the deficit from the purchase of electricity to cover network losses of the current year stemming from the difference between (i) regulated price of electricity to cover network losses valid for the current year, which is a fixed price calculated in line with the Slovak Decree of the Regulator No. 18/2017 Coll., Article 28, and (ii) spot market price at which electricity is being bought to cover network losses of the current year; and deducting the correction amount (also set by the Slovak Decree of the Regulator No. 18/2017 Coll., Article 28) which is supposed to compensate for the difference between the regulated price and spot market purchase price
- Proportionate Adjusted EBITDA represents Adjusted EBITDA, taking into consideration the proportionate ownership of the Company in its subsidiaries
- Pro-forma Adjusted EBITDA equals Adjusted EBITDA in FY 2020 excluding (a) EBITDA of PT Group for the period up until October 2020 as it was disposed as of 3 November 2020, and (b) EBITDA of BERT for the period up until November 2020 as it was disposed as of 2 December 2020, in order to present results as if the aforementioned entities were not part of the EPIF Group in 2020, whereas the 2020 IFRS consolidated financial statements include results of PT Group and BERT up to the date of disposals
- Proportionate Pro-forma Adjusted EBITDA means Pro-forma Adjusted EBITDA, taking into consideration the proportionate ownership of EPIF in its subsidiaries
- The EBITDA, Adjusted EBITDA and Pro-forma Adjusted EBITDA included in this presentation do not represent the terms EBITDA, Adjusted EBITDA or Pro-forma Adjusted EBITDA as may be defined by any documentation for any financial liabilities of the EP Infrastructure Group

# Appendix – Adjusted EBITDA calculation (II/III)

□ EBITDA and Adjusted EBITDA calculation (FY 2023):

FY 2023 in €m	Gas transmission	Gas and Power Distribution	Gas Storage	Heat Infra	Total Segments	Other	Holding entities	Intersegment- eliminations	Consolidated financial information
Profit (loss) for the year	(6)	274	253	57	578	(3)	403	(443)	535
Income tax expenses	(2)	87	81	21	187	-	1	-	188
Finance income	(5)	(28)	(16)	(17)	(66)	-	(502)	494	(74)
Finance expense	35	19	8	3	65	1	88	(51)	103
Change in Impairment losses on financial instruments and other financial assets	-	4	2	-	6	-	-	-	6
Depreciation, amortisation and impairment	117	240	37	60	454	4	1	-	459
EBITDA	139	596	365	124	1,224	2	(9)	-	1,217
EBITDA adjustments	-	-	-	-	-	-	-	-	-
Adjusted EBITDA	139	596	365	124	1,224	2	(9)	-	1,217

# Appendix – Adjusted EBITDA calculation (III/III)

□ EBITDA and Adjusted EBITDA calculation (FY 2022):

FY 2022 in €m	Gas transmission	Gas and Power Distribution	Gas Storage	Heat Infra	Total Segments	Other	Holding entities	Intersegment- eliminations	Consolidated financial information
Profit (loss) for the year	168	228	263	115	774	1	504	(578)	701
Income tax expenses	55	74	85	27	241	1	11	-	253
Finance income	(69)	(15)	(2)	(6)	(92)	-	(634)	625	(101)
Finance expense	31	22	4	2	59	1	83	(47)	96
Change in impairment losses on financial instruments and other financial assets	-	-	1	-	1	-	(5)	-	(4)
Depreciation, amortisation and impairment	139	229	28	60	456	2	34	-	492
EBITDA	324	538	379	198	1,439	5	(7)	-	1,437
Network losses correction	-	18	-	-	18	-	-	-	18
Adjusted EBITDA	324	556	379	198	1,457	5	(7)	-	1,455

## Appendix – Adjusted Free Cash Flow calculation

Adjusted Free Cash Flow represents Cash flows generated from (used in) operations, less Income taxes paid and less Acquisition of property, plant and equipment, investment property and intangible assets, less Purchase of emission rights and disregarding Changes in restricted cash as presented in the Consolidated statement of cash flow of the Group, adjusted for: (i) EBITDA effect of the SOT, (ii) working capital impact of the SOT, (iii) EBITDA effect of the network losses correction, (iv) working capital impact of the network losses correction

€m	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018
	12-month period					
Cash flows generated from (used in) operations	1,803	1,322	1,338	1,816	1,620	1,535
Income taxes paid	(300)	(229)	(266)	(382)	(228)	(292)
Acquisition of property, plant and equipment, investment property and intangible assets	(202)	(165)	(151)	(209)	(220)	(192)
Purchase of emission rights	(227)	(193)	(112)	(53)	(54)	(26)
excluding Change in restricted cash	-	-	(1)	3	(1)	4
Reported FCFF	1,074	735	808	1,175	1,117	1,029
excluding SOT (EBITDA effect)	-	-	1	(90)	(50)	41
excluding SOT (working capital effect)	(11)	(64)	(24)	(39)	40	(40)
excluding Network losses correction (EBITDA effect)	-	18	-	-	-	-
excluding Network losses correction (working capital effect)	(47)	47	-	-	-	-
Adjusted FCFF	1,016	736	785	1,046	1,107	1,030

## Appendix - Capital structure related definitions

- Gross debt of the Group represents the sum of indebtedness calculated as the total of current and non-current Loans and borrowings, adjusted to exclude unamortized transactions cost, premiums, discounts and accrued interest. For avoidance of doubt, the Gross Financial Indebtedness does not include mark to market of hedging instruments as it is reported under Financial instruments and financial liabilities and Financial instruments and other financial assets
- Net debt represents Gross debt less Cash and cash equivalents (as included in the Consolidated financial statements of the Group). Proportionate Net Debt represents Net Debt, taking into consideration the proportionate ownership of EPIF in its subsidiaries
- □ Net Leverage Ratio represents Net Debt divided by Adjusted EBITDA. Proportionate Net Leverage Ratio represents Net Leverage Ratio, taking into consideration the proportionate ownership of EPIF in its subsidiaries
- The terms Gross debt, Net debt, Proportionate Net Debt, Net leverage Ratio and Proportionate Net leverage Ratio do not represent similarly named measures as may be defined and included in any documentation for any financial liabilities of EP Infrastructure Group

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